



**CITY OF LODI
COUNCIL COMMUNICATION**

AGENDA TITLE: Adopt Resolution Authorizing Renewal of Support Agreement for Electronic Customer Information Billing System from Alliance Data Systems, of Dallas, TX (\$57,750)

MEETING DATE: January 17, 2007

PREPARED BY: Information Systems Manager

RECOMMENDED ACTION: That the City Council adopt a resolution authorizing the renewal of the annual support agreement for Electronic Customer Information Billing System (ECIS) from Alliance Data Systems, of Dallas, TX, in the amount of \$57,750.

BACKGROUND INFORMATION: On April 15, 1998, the City Council adopted Resolution No. 98-61, in which it appropriated \$996,525.00 for the purchase and implementation of the Electronic Customer Information Billing System (ECIS) from Orcom Systems, of Bend, Oregon. The purchase was made following an exhaustive research and evaluation process in which many software products were examined.

The ECIS system has since been acquired by Alliance Data Systems, of Dallas, Texas, the system's current owner and vendor.

The ECIS system is one of two mission-critical computer applications operated by the City, the other being J.D. Edwards Enterprise Resource Planning software. ECIS is the centerpiece for the City's utility billing activities. In addition to other critical functionality, ECIS processes all electric and water meter reads and applies flat rate charges where appropriate. In addition, the system stores important customer information as well as billing history. The ECIS system has a direct relationship to the City's cash flow. Any significant interruption in the ECIS system would have an immediate negative impact on the City's finances, including its ability to render customer bills.

While the City employs three full time programmer-analysts to handle day-to-day system management activities, the City relies heavily upon the manufacturer to provide ongoing maintenance and support services for the installed software, for a fee. The annual support charge for the ECIS system is \$57,750.00, payable in two semi-annual payments of \$28,875. This support fee was substantially higher several years ago (\$85,000) until the charge was renegotiated by the Information Systems Manager.

Included in the support agreement are periodic software updates and security patches, plus telephone support for City programmers and technicians, should the need arise.

Staff feels it imperative to continue to have a maintenance and support agreement in force for this software.

APPROVED: _____

Blair King, City Manager

There are no suitable alternatives to not renewing this support contract. Unlike with many other software packages, there appear to be no third-party vendors offering support contracts for this system, nor would that likely be a recommended alternative if there were.

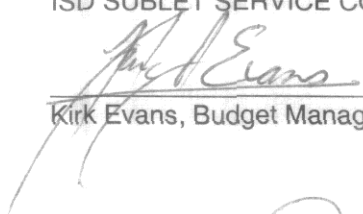
Given the criticality of this software, staff recommends renewing the support agreement with Alliance Data Systems in the amount of \$57,750, payable in two semi-annual payments of \$28,875.

FISCAL IMPACT:

This item is budgeted.

FUNDING AVAILABLE:

ISD SUBLET SERVICE CONTRACTS – 100411.7335 (\$57,750.00)



Kirk Evans, Budget Manager

James R. Krueger, Deputy City Manager

Prepared by Steve Mann

RESOLUTION NO. 2007-09

A RESOLUTION OF THE LODI CITY COUNCIL AUTHORIZING
THE RENEWAL OF SUPPORT AGREEMENT FOR ELECTRONIC
CUSTOMER INFORMATION BILLING SYSTEM (ECIS) FROM
ALLIANCE DATA SYSTEMS

WHEREAS, on April 15, 1998, the City Council adopted Resolution No. 98-61 appropriating \$996,525 for the purchase and implementation of the Electronic Customer Information Billing System (ECIS) from Orcom Systems, of Bend, Oregon; and

WHEREAS, the ECIS system has since been acquired by Alliance Data Systems, of Dallas, Texas, the system's current owner and vendor; and

WHEREAS, the ECIS system is one of two mission-critical computer applications operated by the City and is the centerpiece for the City's utility billing activities; and

WHEREAS, in addition to other critical functionality, ECIS processes all electric and water meter reads and applies flat rate charges where appropriate and stores important customer information, as well as billing history; and

WHEREAS, the City relies heavily upon the manufacturer to provide ongoing maintenance and support services for the installed software for a annual fee of \$57,750, payable in two semi-annual payments of \$28,875; and

WHEREAS, staff feels it imperative to continue to have a maintenance and support agreement in force for this software and also recommends that the City Council authorize the City Manager to approve subsequent annual renewals of this contract, provided the renewals are routine and not materially different.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Lodi does hereby authorize the renewal of Support Agreement for ECIS from Alliance Data Systems, of Dallas, Texas, in the amount of \$57,750, payable in two semi-annual payments of \$28,875; and

Dated: January 17, 2007

I hereby certify that Resolution No. 2007-09 was passed and adopted by the City Council of the City of Lodi in a regular meeting held January 17, 2007 by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Katzakian, and Mayor Johnson

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – Hansen and Mounce

ABSTAIN: COUNCIL MEMBERS – None


RANDI JOHL
City Clerk